

Development Director
Sam Houston Area Council
Salary Range- \$70,000-\$80,000

Job description

The ideal candidate will be an outgoing, fast-paced, relationship-builder that is responsible for partnerships and fundraising related to the organization including the ability to fundraise through special events, grants and foundations, corporations, civic groups, and individuals throughout Southeast Texas.

Working in concert with the Director of Development, the Development Director will serve in the organizations fundraising and public facing engagement efforts. The Development Director will lead and assist with the development, communication, and execution of efforts to engage existing supporters, increase financial support and investment, and build an increasing strong foundation of annual support.

The Development Director will specialize in identifying and creating opportunities to build public awareness of the organization through strategic giving opportunities. This individual must display exceptional interpersonal skills and the ability to develop relationships of trust and respect with volunteer leadership, organization representatives, and current and prospective donors.

Individual must have the ability to recruit and train high level volunteers, cultivate, and coordinate donor activities, and elevate donor support.

Seeking professional with 3-5 years of proven fundraising, communication and marketing experience in a non-profit organization.

Principal Responsibilities

- Provide leadership in developing and executing a plan for growth
- Take ownership of fundraising events
- Act as a public representative for the organization
- Identify and recruit C-suite level volunteers in assigned communities and industries.
- Work cross-functionally with other teams

Qualifications

- Bachelor's degree in Business or equivalent
- Strong organizational skills
- Strong interpersonal and communication skills
- Ability to effectively communicate across all platforms (One on One, Group presentation, written communications, etc).
- Fluency in Microsoft Office suite (Outlook, Excel, Word, PowerPoint, etc.)

To apply please send your resume and cover letter to Travis.Briner@scouting.org.