

**Planned Parenthood Gulf Coast  
Vice President of Development  
Houston, Texas**

Planned Parenthood cares passionately about helping people lead healthy lives. We believe that when individuals are truly cared for, they will make their lives, their families – and even the world – better and healthier.

"Care. No matter what." is who we are and what we do. It's our promise as a health care provider, educator, and advocate to truly care, no matter who you are, no matter where you live. It expresses our belief that all people deserve high-quality, affordable health care; our resolve to educate and inform people so they can make their own health decisions; and our commitment to fight for all people to get the reproductive services they need.

The mission of Planned Parenthood Gulf Coast, Inc. (PPGC) is to ensure the right and ability of all individuals to manage their sexual and reproductive health by providing health services, education, and advocacy. PPGC operates six health centers in the Greater Houston area and two in Louisiana.

Texans are presently being denied their constitutional right to abortion and PPGC health centers have been forced to turn away patients in need of essential health care. Recent data shows what we have always known: banning abortion does not stop the need for abortion – it only makes accessing abortion more difficult for the people with the fewest resources. It is unthinkable that patients are being forced to flee Texas and make long and costly journeys to overburdened health centers in other states when PPGC could provide care safely in its own communities. Across the country, state politicians have continued to gear up for a future without the protections of Roe v. Wade, introducing more than 265 anti-abortion bills in 41 states in 2022 alone. While the landscape for abortion access may soon radically change, Planned Parenthood Gulf Coast and the broader Planned Parenthood Federation of America are not backing down. Planned Parenthood will never stop fighting for the health and rights of its patients, in Texas, Louisiana, and across the country. Everyone — no matter where they live or how much money they make — deserves access to health care, free of barriers or political roadblocks.

PPGC is seeking an experienced Vice President of Development (Vice President) to lead its philanthropic efforts and be a part of advancing its mission at this critical time. The Vice President is responsible for conceptualizing, organizing, and implementing a comprehensive and strategic fundraising program in support of the PPGC's mission and vision for the future. The Vice President reports to the Chief Strategy Officer, with direct access to and regular communication with the President & CEO. The Vice President leads a high-performing Development team currently comprising eight individuals and closely collaborates with the President & CEO, Chief Strategy Officer, and Board of Directors, among other PPGC stakeholders, to promote a sustainable culture of philanthropy throughout the organization, expand the donor base, cultivate highly impactful giving, and ultimately elevate and support PPGC's mission.

While PPGC will consider a broad range of backgrounds, the ideal candidate will have the following qualifications/experience:

- Commitment to PPGC's mission and vision. Ability to authentically engage and inspire others as a senior representative of the organization. Knowledge of relevant issues regarding sexual and reproductive health services, education, and advocacy.
- Minimum of eight to 10 years of experience in nonprofit fundraising, serving in roles with progressive levels of responsibility, including experience with the following: individual giving, institutional giving, major gifts, annual fund, planned giving, stewardship, and development operations.
- Knowledge of and fundamental adherence to the principles, ethics, and best practices of modern fundraising, including the integration of various giving programs to diversify the funding base and cultivate greater donor commitments.
- Demonstrated commitment to and understanding of how to build diversity, equity, and inclusion in the



development function; culturally competent with respect to issues such as racial, cultural, religious, sexual, and gender identity.

- Track record of managing projects, program and staff resources, and budgets judiciously and resourcefully, while maintaining clear goals and shared accountability. Ability to lead, recruit, evaluate, and develop a diverse team of development professionals and contribute to the ongoing fostering of a high-functioning, results-oriented, multi-racial/multi-ethnic workforce.
- Expertise in long-term strategic planning, as well as short-term crisis management. Able to help the organization assess challenges, and agile and creative in adapting to changing circumstances in a dynamic environment; can effectively handle crisis and high stress.
- Demonstrated success in developing a strong and winning case for support, as well as a successful communications plan, and in making strategic, innovative fundraising plans, and executing those plans to grow fundraising and exceed goals.
- Successful track record of personally identifying, cultivating, soliciting, and stewarding major gifts from individual and institutional donors at the level of six to seven-figures and greater.
- A forward thinker with a track record of utilizing new methods of constituent engagement and connectivity, who will be driven by innovation in developing advancement best practices in the current and post-COVID-19 world.
- Strong interpersonal, written, and verbal communications skills, with the capability to develop and sustain impactful relationships with an array of diverse constituencies, and to serve as a highly visible and public-facing ambassador of PPGC. Ability to write reports, business correspondence, and procedure manuals.
- Ability to read, analyze and interpret general business periodicals, medical and professional journals, technical procedures, and governmental regulations.
- Capable of extracting and analyzing data to make effective, efficient decisions about donor strategy and process. Working knowledge of computer software and modern data management practices and innovations that can streamline advancement processes and contribute to the integration of related functions.
- Flexibility to travel, consistent with public health guidelines.
- Bachelor's degree; advanced degree preferred.

*EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER*

Planned Parenthood Gulf Coast has retained the DSG Fundraising & Advancement Practice of the Diversified Search Group to assist in this confidential search process. Inquiries, nominations, and applications (current resumes and cover letters) should be directed electronically to:

Gerard F. Cattie, Jr.  
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Salary range: \$175,000 - \$200,000