



## Regional Chief Development Officer

The American Red Cross is seeking a strategic leader for our Gulf Coast Region who is responsible for strengthening and growing the donor base and the development program to meet assigned financial goals. The Regional Chief Development Officer (CDO) will support the Regional Executive to drive a strong revenue-oriented culture based on market-driven targets. This position is a highly visible, externally facing role and will represent the Region in cultivating donors with the greatest capacity. You will also lead four Philanthropy Officers and leadership volunteers in planning, managing and implementing fundraising development strategies for the Region.

**Apply at:** [www.redcross.org/jobs](http://www.redcross.org/jobs), search for requisition RC80398 or [https://americanredcross.wd1.myworkdayjobs.com/American\\_Red\\_Cross\\_Careers/job/Houston-TX/Regional-Chief-Development-Officer\\_RC80398](https://americanredcross.wd1.myworkdayjobs.com/American_Red_Cross_Careers/job/Houston-TX/Regional-Chief-Development-Officer_RC80398).

### ***What you need to succeed:***

- Bachelor's degree required. Advanced degree is highly desirable.
- Minimum 7 years of fundraising leadership experience or equivalent combination of education and related experience required. Experience with increasing philanthropic revenue from diverse constituencies, developing and implementing broad-based fundraising programs, and knowledge of “best practices” in development.
- A current valid driver's license and good driving record is required.
- Five years of management experience.

**Compensation:** The salary range for this position is \$130,000 - \$140,000. *The role is eligible to participate in an incentive plan based on annual individual and organization performance.*

**Benefits for you:** We take care of you, while you take care of others. Our comprehensive benefits help you in balancing home and work.

- Medical, Dental Vision plans
- Health Spending Accounts & Flexible Spending Accounts
- PTO (Paid Time Off): Starting at 15 days a year; based on FLSA (Fair Labor Standards Act) status and tenure
- Holidays: 11 paid holidays comprised of six core holidays and five floating holidays.
- 401K with 6% match
- Paid Family Leave
- Disability and Insurance: Short + Long Term

*The American Red Cross is an Equal Opportunity employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected veteran status, age, or any other characteristic protected by law.*