



Are you a strategic and relationship-driven leader looking to make an impact with an established faith-based nonprofit in Houston/Rosenberg? We are seeking a **Development Director** with a **proven track record in fundraising** and **established existing relationships with corporations and foundations in Harris County and Fort Bend County**. In this role, you will play a key part in advancing our mission by driving the success of our programs, services, and fundraising efforts.

Location of Position:

The office is located in Richmond, TX.

About the Company:

Attack Poverty is a global organization that serves locally, adopting pockets of poverty and launching what we call "Friends Communities". These are long-term commitments that require mutual relationships and collaborative efforts with local organizations, churches, residents, and stakeholders committed to community transformation.

Our vision is to empower people to attack poverty in their lives and communities by strengthening under-resourced communities through ***spiritual growth, education, revitalization, and basic needs***.

The Position:

The **Development Director** is responsible for planning and implementing a comprehensive fundraising program, leveraging existing relationships and creating new partnerships with corporate and foundation donors, shaping and executing strategic development initiatives, and playing a key role in ensuring the financial sustainability of the organization and the success of its programs and services. Additionally, this role will plan and execute special events to engage donors and build relationships with community collaborators.

- Monitor and analyze fundraising data to evaluate performance and adjust strategies as needed.
- Identify, cultivate, solicit, and steward major donors and gifts, corporate sponsors, foundations, and other funding partners.
- Track donor engagement and retention rates, analyze revenue streams, and create data-driven strategic plans that assist the organization in achieving its fundraising goals.
- Develop and implement comprehensive fundraising plans, including major gifts, corporate and foundation giving, planned giving, and special events.
- Write funding proposals and submit them to potential donors.
- Plan, organize, and execute special events that engage donors and raise funds for the organization.
- Assist with financial planning, manage donor contributions, and ensure funds are used effectively.
- Initiate, build, and maintain relationships with community collaborators including church leaders, other non-profits, corporations, foundations, businesses, and community leaders.
- Oversee grant writing efforts.
- Set goals and expectations, monitor performance, and provide feedback to the team to ensure that fundraising goals are met or exceeded.
- Work closely with the Communication and Program teams to develop and execute effective donor communications and marketing materials.

- Lead organizational initiatives, standards, guidelines, and team objectives and requirements.
- Assist in planning and forecasting the annual budget.
- Maintain the highest level of confidentiality when handling sensitive information related to the company, CEO, board, employees, donors, and financial data.
- Perform other duties as assigned.

Education & Qualifications:

- Bachelor's degree in a related field is preferred.
- 5+ years of administrative experience.
- 8+ years of experience developing and overseeing fundraising programs.
- 2+ years of leadership experience in fundraising, business development, and/or donor relations.
- Proficient in Word, Excel, PowerPoint, Outlook, and Adobe Acrobat.
- CFRE is preferred.

Desired Skills and Competencies:

- Leadership and strategic management
- Excellent verbal and written communication skills
- Foster positive working relationships with internal teams, external partners, and donors
- Organizational skills and attention to detail
- Strong proofreading, editing, grammar, and typing skills

Why Should You Apply?

- Paid Medical, Dental, & Vision
- Retirement Plan
- PTO, Company Days of Rest, Company Holidays
- Life and Disability Insurance

Pay Range

\$65,000 - \$75,000

Apply Today!



<https://www.applicantpro.com/openings/attackpoverty/jobs/3688109-1041644>

Disclaimer: Attack Poverty has considered several points such as cost of living and general industry pay standards when determining the provided salary range. However, final salary packages will be determined by factors such as years of experience and growth potential.